

## **Annual Report to Members of Booksellers NZ for the Financial Year to 31 March 2019.**

### **From the Chair**

#### **Tena Koutou**

It's a pleasure to share with you the achievements of your membership association this year. A committed team, Booksellers NZ offers essential services which help you, our members sell more books on a daily basis as well as vital business infrastructure support that achieves efficiencies that only group membership can provide.

As well as providing improved member benefits this year has also been about consolidation.

The process to merge Book Tokens NZ and Booksellers NZ into a single entity has been completed. This will simplify administration, reduce accounting and auditing costs, maximise the capabilities of our Member Management System (ME), and consolidate the balance sheets into one report. Over time, it is expected this will also reduce the cost of running the Association.

We have successfully reduced office floor space by moving into shared premises with the NZ Book Council. Dubbed 'Whare Pukapuka', the new premises are rapidly becoming a book industry hub in Wellington. In the spirit of collaboration, anyone within the industry is welcome to utilise the space to work or meet up with writerly folk in Wellington.

On December 1 this year, just in time for Christmas trading, we will celebrate the implementation of a long fought battle that will require offshore online retailers to collect GST on sales to New Zealand customers. This will not be a silver bullet for our bookshops in competition with the likes of Amazon and Book Depository, but it will remove an impediment to our sales efforts that we have faced for far too long.

Sales of Booksellers NZ tokens and gift cards are steady, but they have not been keeping pace with other gift cards in the marketplace. Revenue to the Association relies heavily on you, our member bookshops to promote the sale of tokens and gift cards.

The team at Booksellers NZ works hard to find new and innovative ways to support and promote our members. New Zealand Bookshop Day is now a regular fixture on the bookselling calendar and is widely seen as the lift-off into the Christmas selling period, supported by the Summer Catalogue which is growing in uptake and outreach year on year.

This year our Booksellers NZ Scholars attended the American Booksellers Assn Winter Institute in Albuquerque, New Mexico. A fantastic opportunity for professional development, this scholarship, underwritten by Booksellers NZ is hotly contested and all managers with influence are exhorted to promote it to their own teams and support their applications. The Scholars for WI14 have been chosen, the event to be held in Baltimore in January 2020.

Booksellers NZ continues to support and engage with our sector through industry participation. BSNZ Director, Jenna Todd is engaged on the Board of the New Zealand Book Awards Trust and myself on the board of New Zealand Book Council. Tony Moores, Sam Shosanya and I represent Booksellers on the Book Trade Liaison Committee.

In the 2018/2019 year the Group has made a loss of \$227,740 compared with a loss of \$192,553 in 2018. Total Income of \$457,306 is down on previous year (\$592,086). Sales of tokens and gift cards were also down on last year. The increase in the loss is largely attributed to a \$96,170 adjustment to the accounting on an historical basis. Total expenses decreased to \$683,349 from \$783,059 due to

lower accountancy fees through change of provider and lower wage and salary costs through attrition.

In a couple more months we will say goodbye to Lincoln Gould, Booksellers NZ CEO who is retiring at the end of the year after 10 years in the position. Booksellers NZ has been immensely fortunate to have had Lincoln as our CEO. He has been a true champion for our members and for the wider book industry. Notably Lincoln was a key driver, in lobbying successive governments to implement the charging of GST on international online purchases. This will be in place from December 1 this year.

Due to the strong relationships he forged with his international counterparts, particularly Oren Teicher CEO ABA and Joel Becker of the Australian Booksellers Association, Lincoln has been extremely successful in bringing the world to NZ booksellers with many new initiatives but especially NZ Bookshop Day – celebrating independent booksellers and their communities, and NZ booksellers to the world through the establishment of the highly coveted Winter Institute Scholarship, initially sponsored by Kobo and now by Booksellers NZ.

As a membership organisation, relevance is key, the Board and team at Booksellers NZ rely on and welcome your comments, open dialogue and constructive feedback to ensure we are on the right path in supporting your business on a daily basis.

I would like to thank Lincoln, Sarah, Tiffany and Gemma – the team at Booksellers NZ and also my fellow directors – Stella, Tony, Louise, Jenna and Sam for their support of me as Chair of Booksellers NZ. This year we also see some changes at board level and I would like to sincerely thank Tony Moores and Stella Crysostomou for their participation on our board over successive terms. Their readiness to listen, support and advise has made my job as Chair a whole lot easier.

This year my 20 year anniversary at Vic Books snuck up on me, I stopped for a minute to see what this meant to me. My overriding sense was one of pride in belonging to an industry that at its core cares about people, where there is always room for one more and where we readily share the successes of others.

Whether you're a lifer like me or celebrating your first months in business you're part of an incredible industry doing incredible things to support communities and reach readers by any means possible to communicate and share in the transcendent power of reading. Congratulations.

Nga Manaakitanga

Juliet Blyth

Chair of Booksellers NZ Ltd



# Annual Report

Booksellers NZ (Consolidated)  
For the year ended 31 March 2019

Prepared by RightWay Limited

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## **INDEPENDENT REVIEW REPORT TO THE MEMBERS OF BOOKSELLERS NEW ZEALAND INCORPORATED**

We have reviewed the consolidated financial statements of Booksellers New Zealand Incorporated (the 'Group') on pages 8 to 16 which comprise the consolidated statement of financial position as at 31 March 2019, and the consolidated statement of financial performance, and statement of cash flows for the year ended on that date, and a summary of significant accounting policies and other explanatory information.

This report is made solely to the Group's members, as a body. Our review has been undertaken so that we might state to the Group's shareholders those matters we are required to state to them in a review report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Group's shareholders as a body, for our engagement, for this report, or for the opinions we have formed.

### **Board of Directors' Responsibilities**

The Board of Directors are responsible for the preparation and fair presentation of the consolidated financial statements in accordance with Public Benefit Entity Simple Format Reporting – Accrual (Not-For-Profit) and for such internal control as the Board of Directors determine is necessary to enable the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### **Our Responsibilities**

Our responsibility is to express a conclusion on the consolidated financial statements based on our review. We conducted our review in accordance with ISRE (NZ) 2400 *Review of Historical Financial Statements Performed by an Assurance Practitioner who is not the Auditor of the Entity* ('ISRE (NZ) 2400'). ISRE (NZ) 2400 requires us to conclude whether anything has come to our attention that causes us to believe that the consolidated financial statements, taken as a whole, are not prepared, in all material respects, in accordance with Public Benefit Entity Simple Format Reporting – Accrual (Not-For-Profit). ISRE (NZ) 2400 also requires us to comply with relevant ethical requirements.

A review of financial statements in accordance with ISRE (NZ) 2400 is a limited assurance engagement. The assurance practitioner performs procedures, primarily consisting of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures.

The procedures performed in a review are substantially less than those performed in an audit conducted in accordance with International Standards on Auditing (New Zealand). Accordingly we do not express an audit opinion on these consolidated financial statements.

Other than in our capacity as assurance practitioner, we have no relationship with or interests in Booksellers New Zealand Incorporated.

### **Conclusion**

Based on our review, nothing has come to our attention that causes us to believe that the consolidated financial statements of the Group do not present fairly, in all material respects, the financial position of the Group as at 31 March 2019 and its financial performance and cash flows for the year ended on that date in accordance with the Public Benefit Entity Simple Format Reporting – Accrual (Not-For-Profit).

A stylized, handwritten-style signature of "Deloitte Limited" in black ink.

21 August 2019  
Chartered Accountants  
Wellington, New Zealand

# Entity Information

## Booksellers NZ (Consolidated) For the year ended 31 March 2019

### Legal Name of Entity

Booksellers NZ (Consolidated)

### Entity Type and Legal Basis

Incorporated Society

### Registration Number

217074

### Entity's Purpose or Mission

The objectives of the Association are:

To foster, promote and encourage the development of the retail book industry of New Zealand on sound lines and generally to promote, protect and safeguard the interests of its Members in trade matters.

To generate increased book sales and consequent market share through investment in specific and generic book promotion.

To maximise the effectiveness of book industry promotions by involving publishers in the development and implementation of marketing activities.

To provide a means whereby Members may confer with one another on matters affecting common interests and the book industry of New Zealand generally.

To procure information concerning matters which may be of interest to members and to distribute such information amongst Members.

To co-operate with and/or become a member of and/or contribute to the funds of any other Association or organisation not existing for profit and having objects altogether or in part similar to those of the Association which are likely to promote the interests of the Association or of the retail book industry of New Zealand generally.

To acquire, hold and dispose of such real and personal property as may be necessary for the purposes of the Association.

To invest any funds of the Association in any investments authorised by the laws of New Zealand for the investment of trust funds and also in the purchase of shares or stock in any companies listed on the Stock Exchange in New Zealand or elsewhere.

To take or empower such legal or other lawful proceedings as may be deemed necessary for the proper conduct of the business of the Association.

To establish and organise a scheme or schemes among Members for the issue and redemption of book tokens.

To do all such lawful things as may be necessary incidental or conducive to the attainment of the above objects or any of them.

### Entity Structure

Incorporated Society

### Main Sources of Entity's Cash and Resources

Members subscriptions; administration fees for book tokens, breakage from unredeemed tokens and gift cards. Receipts from sale of summer catalogue and also from conference fees.

### Main Methods Used by Entity to Raise Funds

Members subscriptions; administration fees for book tokens, breakage from unredeemed tokens and gift cards. Receipts from sale of summer catalogue and also from conference fees.



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Wellington 6146

# Approval of Financial Report

**Booksellers New Zealand**

**For the year ended 31 March 2019**

The Board of Directors are pleased to present the approved financial report including the historical financial statements of Booksellers New Zealand for year ended 31 March 2019.

Approved this 21 day of August 2019.

Name

Position

Julie T. Blyth  
Chair, Booksellers NZ

Name

Position

Stella Christensen  
Deputy Chair, Booksellers NZ



# Statement of Service Performance

## Booksellers NZ (Consolidated)

For the year ended 31 March 2019

### Description of Entity's Outcomes

Increase sales of tokens and gift cards, additional members signup, successful annual conference, marketing support for members through web based marketing tool box, e-newsletters and social media, attendance at conference, participation in New Zealand Bookshop Day. Engagement with Government and agencies on key issues such as GST, Consumer Law, Freedom of Expression

	2019 (UNAUDITED)	2018 (UNAUDITED)
<b>Description and Quantification of the Entity's Outputs</b>		
Gross Token Sales (\$)	516,822	527,044
Gift Card Sales to Public (\$)	328,110	459,891
Members (No. of Members)	116	244
Conference Attendance (No. of Attendees)	84	58
Readership of e-newsletter (No. of Readers)	510	493
Participation in NZ Bookshop Day (No. of Bookshops)	42	165
Print Run of Summer Catalogue (No. of Copies)	218,590	208,350

# Statement of Financial Performance

## Booksellers NZ (Consolidated) For the year ended 31 March 2019

	NOTES	2019 (UNAUDITED)	2018 (UNAUDITED)
<b>Revenue</b>			
<b>Revenue</b>			
Subscriptions	1	56,253	64,301
Token Trading Income		117,178	74,583
Gift Card Income		82,850	91,670
Insurance Commission		4,773	3,457
Member Promotions		-	4,023
Merchandising Income		27,335	23,214
Sundry Income		109	450
Interest		149	612
PIE Income		95,756	93,731
Change in Market Value of Investments		17,382	50,017
<b>Total Revenue</b>		<b>401,786</b>	<b>406,059</b>
<b>Marketing, Projects and Booksellers Services</b>			
Marketing Projects	2	8,851	11,065
<b>Booksellers Services</b>			
Booksellers READ		1,540	3,595
Catalogue Revenue		68,183	53,931
Conference Revenue		44,573	33,556
Kobo		553	13,912
NZ Bookshop Day		2,152	2,510
<b>Total Booksellers Services</b>		<b>117,002</b>	<b>107,503</b>
<b>Total Marketing, Projects and Booksellers Services</b>		<b>125,853</b>	<b>118,569</b>
<b>Total Revenue</b>		<b>527,639</b>	<b>524,628</b>
<b>Expenses</b>			
<b>Administration Expenses</b>			
Accountancy		48,589	123,438
Review Fees	11	8,000	6,500
Bad Debts		2,132	-
Board Expenses		11,884	14,467
Computer Expenses		15,015	19,965
Depreciation		22,755	14,413
Directors' Liability Insurance		1,739	1,655
Electricity		704	1,312
Equipment Hire		4,284	5,188
General Expenses		9,577	9,934
Honorarium		2,297	8,000
Insurance		1,342	1,285
Interest Expense		108	-
Investment Management Fees		10,927	12,463

The notes to the financial statements should be read in conjunction with this statement.

	NOTES	2019 (UNAUDITED)	2018 (UNAUDITED)
Loss on Disposal of Property, Plant and Equipment		1,083	-
Merchandising Expenses		22,323	19,890
Postage		2,188	3,761
Printing & Stationery		1,763	2,876
Publications, Subscriptions, Affiliation fees		3,220	5,192
Rent		40,588	39,716
Software Subscription Fees		12,139	12,851
Staff Gifts - Tokens		320	-
Recruitment, Temp & Training		260	929
Telephone & Fax		9,660	8,827
Token Expenses		53,341	89,980
Travel and Accommodation		3,998	2,419
Wages and Salaries		292,002	287,224
<b>Total Administration Expenses</b>		<b>582,238</b>	<b>692,283</b>
<b>Marketing, Projects and Booksellers Services</b>			
Marketing Projects	2	10,596	4,745
<b>Bookseller Services</b>			
Bookseller READ		3,326	6,455
Catalogues		34,684	34,440
Conference		33,492	23,931
Kobo		11,203	11,234
NZ Bookshop Day		8,341	9,970
<b>Total Bookseller Services</b>		<b>91,045</b>	<b>86,030</b>
<b>Total Marketing, Projects and Booksellers Services</b>		<b>101,641</b>	<b>90,775</b>
<b>Total Expenses</b>		<b>683,878</b>	<b>783,059</b>
<b>(Deficit) before Tax</b>		<b>(156,239)</b>	<b>(258,431)</b>
<b>Income Tax Expense</b>			
Tax Provision		1,697	1,580
<b>Total Income Tax Expense</b>		<b>1,697</b>	<b>1,580</b>
<b>Net (Deficit) After Tax</b>		<b>(157,936)</b>	<b>(260,011)</b>

The notes to the financial statements should be read in conjunction with this statement.

# Statement of Financial Position

## Booksellers NZ (Consolidated)

As at 31 March 2019

	NOTES	2019 (UNAUDITED)	2018 (UNAUDITED)
<b>Assets</b>			
<b>Current Assets</b>			
Bank Accounts and Cash	3	28,039	77,288
Trade Receivables		47,625	46,219
Prepayments		14,376	7,750
Inventory	3	18,873	17,662
Income Tax		25	44
<b>Total Current Assets</b>		<b>108,937</b>	<b>148,963</b>
<b>Non-Current Assets</b>			
Property, Plant and Equipment	4	27,751	51,589
Investments	3	1,810,728	1,930,942
<b>Total Non-Current Assets</b>		<b>1,838,479</b>	<b>1,982,530</b>
<b>Total Assets</b>		<b>1,947,416</b>	<b>2,131,493</b>
<b>Liabilities</b>			
<b>Current Liabilities</b>			
Accounts Payable		69,812	50,050
Income In Advance	7	14,634	-
Redemptions Payable		22,542	68,150
Unredeemed Tokens		459,478	474,406
<b>Total Current Liabilities</b>		<b>566,465</b>	<b>592,606</b>
<b>Total Liabilities</b>		<b>566,465</b>	<b>592,606</b>
<b>Total Assets less Total Liabilities (Net Assets)</b>		<b>1,380,951</b>	<b>1,538,887</b>
<b>Accumulated Funds</b>			
<b>Accumulated Surpluses or (Deficits)</b>			
Opening Accumulated Funds		1,538,887	1,798,898
Current Year Surplus / Deficit		(157,936)	(260,011)
<b>Total Accumulated Surpluses or (Deficits)</b>		<b>1,380,951</b>	<b>1,538,887</b>
<b>Total Accumulated Funds</b>		<b>1,380,951</b>	<b>1,538,887</b>

The notes to the financial statements should be read in conjunction with this statement.

# Statement of Cash Flows

**Booksellers NZ (Consolidated)**  
**For the year ended 31 March 2019**

	2019 (Unaudited)	2018 (Unaudited)
<b>Cash Flows from Operating Activities</b>		
Fees, Subscriptions and Other Receipts from members	56,253	64,301
Receipts from Providing Goods or Services	786,472	826,005
Interest, Dividends and Other Investment receipts	150	485
Cash Receipts from Other Operating Activities	4,944	2,918
GST	6,913	(9,863)
Payments to Suppliers and Employees	(1,138,413)	(1,289,845)
<b>Total Cash Flows from Operating Activities</b>	<b>(283,680)</b>	<b>(405,999)</b>
<b>Cash Flows from Investing and Financing Activities</b>		
Receipts from Sale of Investments	233,349	500,000
Payments to Acquire Property, Plant and Equipment	1,082	(27,909)
<b>Total Cash Flows from Investing and Financing Activities</b>	<b>234,431</b>	<b>472,091</b>
<b>Net (Decrease) / Increase in Cash</b>	<b>(49,250)</b>	<b>66,092</b>
<b>Cash Balances</b>		
Cash and cash equivalents at beginning of period	77,288	11,197
Cash and cash equivalents at end of period	28,039	77,288
<b>Net change in cash for period</b>	<b>(49,250)</b>	<b>66,091</b>

The notes to the financial statements should be read in conjunction with this statement.

# Statement of Accounting Policies

## Booksellers NZ (Consolidated) For the year ended 31 March 2019

### Reporting Entity

Booksellers New Zealand Incorporated ("BSNZ") is an Incorporated Society established under the Incorporated Societies Act 1908.

BSNZ has a wholly owned subsidiary Book Tokens (NZ) Limited ("BTL"). The Group Financial Statements incorporate the Financial Statements of the Society and its subsidiary, BTL, which have been consolidated using the purchase method.

### Audit

These financial statements have not been audited.

### Basis of Preparation

The entity has elected to apply PBE SFR-A (NFP) Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit) on the basis that it does not have public accountability and has total annual expenses equal to or less than \$2,000,000. All transactions in the Performance Report are reported using the accrual basis of accounting. The Performance Report is prepared under the assumption that the entity will continue to operate in the foreseeable future.

The presentational currency presented in these financial statements is New Zealand Dollars (NZD).

### Accounts Receivable

Accounts receivable are valued at expected realisable value. There has been no provision for doubtful debts in BSNZ or BTL. Where there are credit balances, due to token redemptions, these have been included in current liabilities as Redemptions Payable.

### Goods and Services Tax (GST)

The entity is registered for GST. All amounts are stated exclusive of goods and services tax (GST) except for accounts payable and accounts receivable which are stated inclusive of GST.

### Income Tax

Income Tax is accounted for under the taxes payable method, where the expense is equal to the income tax payable for the year.

### Bank Accounts and Cash

Bank accounts and cash in the Statement of Cash Flows comprise cash balances and bank balances (including short term deposits) with original maturities of 90 days or less.

### Foreign Currency

Transactions denominated in foreign currencies are translated into the reporting currency using the exchange rate effective at transaction date. Exchange differences on foreign currency balances are recognised in the Statement of Financial Performance. Monetary items are translated at balance date at the closing exchange rate.

### Investments

Market value is determined by class of investment on an aggregate portfolio basis.

### Income Recognition

Interest income is recorded on an accrual basis. Subscription income is included on a straight line basis over the subscription period.

**Unredeemed Tokens**

Unredeemed tokens are stated at the price at which they will be redeemed. Booksellers have recorded a transfer from the unredeemed token pool to revenue during the current year to recognise that a certain level of tokens will never be redeemed. The percentage of sales transferred to revenue represents 8% of the value of tokens issued during the current year as well as an apportionment of the token pool that has remained unredeemed since 2008.

**Consolidation of Subsidiary**

The consolidated Financial Statements include BSNZ and BTL using the purchase method. All inter-entity transactions and balances are eliminated on consolidation.

**Changes in Accounting Policies**

There have been no changes in accounting policies. Policies have been applied on a consistent basis with those of the previous reporting period.

**Restatement of Prior Year Financial Statements**

A number of tokens have been redeemed in both the current period and prior period which had previously been considered unredeemed and therefore recognised as revenue. As a result, the following adjustment has been made in the current year to the financial statements.

Token Trading Income (page 8): Decreased by \$67,458

Unredeemed Tokens (page 10): Increased by \$67,458

# Notes to the Financial Report

## Booksellers NZ (Consolidated) For the year ended 31 March 2019

	2019 (UNAUDITED)	2018 (UNAUDITED)
<b>1. Analysis of Revenue</b>		
<b>Fees, Subscriptions and Other Revenue from Members</b>		
Full Associate Members Subscriptions	12,409	1,568
Full Member - Discounted Subscriptions	13,350	-
Full Member Subscriptions	18,480	50,926
Group: 10+ Shops	7,500	-
Group: 4-10 Shops	702	2,068
Part Associate	3,812	1,242
Publishers	-	8,497
<b>Total Fees, Subscriptions and Other Revenue from Members</b>	<b>56,253</b>	<b>64,301</b>
	2019 (UNAUDITED)	2018 (UNAUDITED)
<b>2. Analysis of Marketing &amp; Projects</b>		
<b>Marketing Projects</b>		
Radio Review Revenue	8,851	11,065
Radio Review Expenses	(10,596)	(4,745)
<b>Total Marketing Projects</b>	<b>(1,745)</b>	<b>6,320</b>
<b>Bookseller Services</b>		
<b>Conference</b>		
Conference Revenue	44,573	33,556
Conference Expenses	(33,492)	(23,931)
<b>Total Conference</b>	<b>11,082</b>	<b>9,625</b>
<b>Booksellers READ</b>		
Booksellers READ Revenue	1,540	3,595
Booksellers READ Expenses	(3,326)	(6,455)
<b>Total Booksellers READ</b>	<b>(1,786)</b>	<b>(2,860)</b>
<b>Catalogues</b>		
Catalogue Revenue	68,183	53,931
Catalogue Exeprnses	(34,684)	(34,440)
<b>Total Catalogues</b>	<b>33,499</b>	<b>19,491</b>
<b>Kobo</b>		
Kobo Revenue	553	13,912
Kobo Expenses	(11,203)	(11,234)
<b>Total Kobo</b>	<b>(10,649)</b>	<b>2,677</b>
<b>NZ Bookshop Day</b>		
NZ Bookshop Day Revenue	2,152	2,510



NZ Bookshop Day Expenses	(8,341)	(9,970)
<b>Total NZ Bookshop Day</b>	<b>(6,189)</b>	<b>(7,460)</b>
<b>Total Bookseller Services</b>	<b>25,957</b>	<b>21,473</b>

	2019 (UNAUDITED)	2018 (UNAUDITED)
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### 3. Analysis of Assets

#### Bank Accounts and Cash

Bank Accounts holder	13,076	73,638
ME bank Account	14,896	1,898
Stripe	66	1,752
<b>Total Bank Accounts and Cash</b>	<b>28,039</b>	<b>77,288</b>

#### Debtors and Prepayments

Prepayments	14,376	7,750
Trade Receivables	47,625	46,219
<b>Total Debtors and Prepayments</b>	<b>62,001</b>	<b>53,969</b>

#### Inventory

Stock on Hand - Book Tokens	10,384	10,994
Stock on Hand - Exchange Cards	3,222	768
Stock on Hand - Tokens Covers	2,673	3,650
Stock on Hand - White Kraft Paper Bags	2,594	2,250
<b>Total Inventory</b>	<b>18,873</b>	<b>17,662</b>

#### Investments

KiwiWealth Cash Ac	505	368
KiwiWealth Convertibles & Fixed	1,261,293	1,346,088
KiwiWealth Stocks Core	548,930	584,485
<b>Total Investments</b>	<b>1,810,728</b>	<b>1,930,942</b>

	2019 (UNAUDITED)	2018 (UNAUDITED)
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### 4. Property, Plant and Equipment

#### Leasehold Alterations

Leasehold Alterations at Cost	9,622	9,622
Accumulated Depreciation - Leasehold Alterations	(6,790)	(6,282)
<b>Total Leasehold Alterations</b>	<b>2,832</b>	<b>3,340</b>

#### Furniture and Fittings

Furniture and Fittings Owned	13,994	29,963
Accumulated Depreciation - Furniture and Fittings Owned	(8,356)	(23,137)
<b>Total Furniture and Fittings</b>	<b>5,638</b>	<b>6,826</b>

#### Plant and Equipment

Plant and Machinery Owned	10,164	28,315
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Accumulated Depreciation - Plant and Machinery Owned	(9,842)	(26,595)
<b>Total Plant and Equipment</b>	<b>322</b>	<b>1,720</b>
<b>Other Fixed Assets</b>		
Owned Fixed Assets	51,707	91,726
Accumulated Depreciation - Fixed Assets owned	(32,748)	(52,024)
<b>Total Other Fixed Assets</b>	<b>18,959</b>	<b>39,702</b>
<b>Total Property, Plant and Equipment</b>	<b>27,751</b>	<b>51,589</b>
	<b>2019</b>	<b>2018</b>
	<b>(UNAUDITED)</b>	<b>(UNAUDITED)</b>

## 5. Accumulated Funds

<b>Accumulated Funds</b>		
Opening Balance	1,538,887	1,798,898
Current Year (Deficit)	(157,936)	(260,011)
<b>Total Accumulated Funds</b>	<b>1,380,951</b>	<b>1,538,887</b>
<b>Total Accumulated Funds</b>	<b>1,380,951</b>	<b>1,538,887</b>

## 6. Commitments

### Commitments to rent or lease assets:

BSNZ shares premises with BTL. BTL reimburse BSNZ 30.15% (2018: 30.15%) of the lease as part of the administration fee paid. For the 2020 year, BSNZ has moved premises, but has also taken over the assets of BTL.

BSNZ has entered into a new lease, commencing April 2020 with New Zealand Book Council (paying a 50% share of rental costs) which will be reviewed on a year-by-year basis.

## 7. Income In Advance

A number of members invoices were raised in the 2019 year, that relate to the 2020 financial year. These have been recorded as income in advance.

## 8. Contingent Liabilities

There are no contingent liabilities or guarantees as at 31 March 2019 (2018 - nil).

## 9. Ability to Continue Operating

The entity will continue to operate for the foreseeable future.

## 10. BSNZ Taxation

BTL has a taxable income of \$39,805 and BSNZ has a tax loss of \$114,183. A loss offset of \$33,744 has been made between the entities leaving BSNZ with a loss to carry forward of \$170,939 (2018 - \$90,500). BSNZ is due a refund of \$11, and BTL a refund of \$29 (being RWT credits).

## 11. Fees paid to auditors for a review of Booksellers Group Financial Statements

Review fees to Deloitte by the group 2019 accrued \$7,500 (2018 \$7,000 paid, \$6,500 accrued) in respect of the years.