

# Imagine Booksellers as a waka...

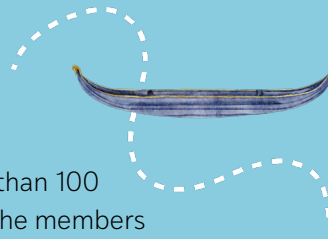


## ***Constitution***

The Booksellers Aotearoa New Zealand (Booksellers NZ Incorporated) waka is built by its Constitution and the Incorporated Societies Act 2022.

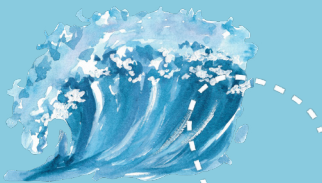
## ***Membership***

Booksellers has more than 100 member bookshops. The members own the waka, and they elect the Board of Directors from their membership.



## ***Board of Directors***

The Board of Directors sets the destination of our voyage (the Ends) and hires a captain (the Association Manager) for the waka. They then monitor the management of the waka to make sure we reach our destination (the Ends) but don't tell the captain and crew what to do.

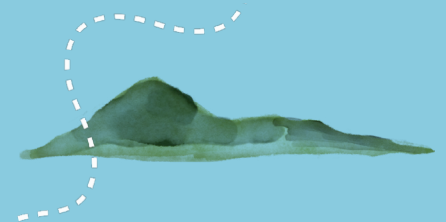


## ***Association Manager***

The Association Manager is the captain of the waka. They create and implement the strategy (the Means) for how we will reach our destination (the Ends). The captain decides the voyage route, determines how fast to travel, and hires and manages the crew.

## ***Association Staff***

The Booksellers' staff is the hired crew of the waka. Under the leadership of the captain, they do the work (the Means) to get the waka to the determined destination (the Ends).



## ***Policy Governance***

Booksellers uses this method of organisational governance to define the relationships between the Members, Board, and Association Manager. It creates constellations that will guide our waka to its destination.

